

VILLAGE OF GLENCOE
GOLF ADVISORY COMMITTEE

November 21, 2011

7:00 p.m.

Village of Glencoe
675 Village Court
Glencoe, IL, 60022

A G E N D A

The Village of Glencoe is subject to the requirements of the Americans with Disabilities Act of 1990. Individuals with disabilities who plan to attend this meeting and who require certain accommodations in order to allow them to observe and/or participate in this meeting, or who have questions regarding the accessibility of the meeting or the facilities, are requested to contact the Village of Glencoe at least 72 hours in advance of the meeting at (847) 835-4114, or please contact the Illinois Relay Center at (800) 526-0844, to allow the Village of Glencoe to make reasonable accommodations for those persons.

1. CALL TO ORDER AND ROLL CALL

Joe Keefe, Chairman
Jim Hirsch
Mitch Melamed
Mark Metzner
John Nesbitt
Ron Schmidt

2. APPROVAL OF OCTOBER 2011 MEETING MINUTES

3. PUBLIC COMMENT TIME

4. MANAGER'S MONTHLY REPORT

- OCTOBER 2011 SUMMARY REPORT
- CLUBHOUSE TASK FORCE UPDATE

5. OTHER BUSINESS

6. ADJOURNMENT

VILLAGE OF GLENCOE
GOLF ADVISORY COMMITTEE

Meeting Minutes
October 17, 2011

1. CALL TO ORDER AND ROLL CALL

The Golf Course Advisory Committee was called to order at 7:00 p.m. at Glencoe Village Hall. The following members were present:

Joe Keefe, Chairman
Mitch Melamed
Mark Metzner
John Nesbitt

Committee members Ron Schmidt and Ellen Van Wart were absent.

The Village President Scott Feldman was in attendance as well as Jim Hirsch, a potential new member of the committee.

2. APPROVAL OF THE AUGUST 2011 MEETING MINUTES

- The September 2011 Golf Advisory Committee meeting minutes were approved as written.

3. PUBLIC COMMENT TIME

- There was no public comment.

4. MANAGERS MONTHLY REPORT

- Stella Nanos reviewed the September financial report.
- Joe Keefe announced that Ellen Van Wart was resigning from the committee. Extensive travel plans would limit her ability to attend meetings.
- Jim Hirsch was welcomed to the meeting as a potential new member of the committee.
- Stella reviewed the recent capital drainage work completed on the course that will help to eliminate standing water on holes 10, 11 and 18.
- The fairway bunker renovations on hole 18 were completed, the fairway bunkers on holes 9 and 2 will be completed prior to winter.
- Stella informed the committee that new trees were planted on the 11th hole to replace the willows that fell during the summer storms.
- It was suggested that a long term tree plan be researched to replace the numerous willows throughout the course, especially on the 17th fairway.
- The committee was reminded by Joe Keefe that bird and wildlife habitats must be considered prior to removing any trees.
- Stella informed the committee that she would work with Dave Vetter, the certified arborist with the Village, to figure out a long term tree plan.
- It was recommended that all of the new tree plantings get tagged and added to the golf courses tree inventory.

- There was some concern about losing trees to the emerald ash borer. Stella informed the group that there was only one ash tree on the property and it was not affected.
- The Northshore Cup event was discussed. Glencoe lost the Cup to Wilmette this year but a good time was had by all despite the terrible weather.
- The committee was informed that Partners & Sirny started the first stage in the feasibility study. A representative visited the site, conducted several interviews with relevant members of the Clubhouse Task Force committee and researched the local banquet market.
- The review of capital plans for 2012 will be presented at the December meeting.
- It was suggested that the course consider adding new pull carts and a pull cart shelter to the 2012 capital list.
- The yardage markers were discussed and it was suggested that additional markers be added to designate yardage between 100 yards out and the green.
- Several members of the committee thought that the increase in use of phone apps. and Sky Caddies addresses the need for additional yardage markers.
- A discussion on public relations took place. A suggestion was made that we research hiring a profession public relations firm next season. The members were encouraged to bring all public relation ideas to a future meeting.
- The committee was asked to visit Yelp and Google to update the Club's reviews.
- It was recommended that staff encourage their good customers to update the Club's reviews on popular web sites.
- Staff was asked to consider adding 'silver' tees to the course to create a senior tee. These new tee markers should also have their own slope and rating.

5. NEXT MEETING OF THE GOLF ADVISORY COMMITTEE

- The next meeting of the Golf Advisory Committee was scheduled for Monday November 21, 2011 at Glencoe Village Hall.

6. ADJOURNMENT

- There being no further business for discussion, the meeting was adjourned at 7:55 p.m.



Glencoe Golf Club

To: Golf Advisory Committee
From: Stella Nanos, General Manager
Date: November 11, 2011
Subject: October 2011 Monthly Report

Financial Overview: The first two weeks in October had above average temperatures and no precipitation. In addition to the great weather course conditions were at their peak due to an early August aeration. Total revenues were \$126,242 versus a budget of \$85,467.

	2011 Actual	2010 Actual
October Rounds	3,167	3,000
Average Rate	\$28.30	\$28.07
FYTD Rounds	29,631	32,160

Departmental Overview:

Golf Shop: Green fee revenue was \$89,639 vs. a budget of \$59,267.

Merchandise: Merchandise sales totaled \$4,749 vs. a budget of \$2,600.

Driving Range: The driving range revenue was \$3,650 vs. a budget of \$2,500.

Rentals: Pull cart rentals totaled \$1,539 vs. a budget of \$1,000; electric carts totaled \$21,113 vs. a budget of \$12,000.

Food & Beverage: The lease payment of \$4,400 was received.

Golf Course:

- Leaf blowing and mulching occurs on a daily basis to keep the golf course playable.
- The native grasses have been cut down to stimulate new growth in the spring.
- Renovation of fairway bunkers on holes 2, 8 and 9 was completed. New drainage pipes and sand were utilized in this process.
- A severe wind/rain storm on the 19th caused extensive cleanup throughout the course. Carts were not allowed on the course on the 20th.

- Damaged areas in the rough on the 11th hole were reseeded and erosion control blankets were put down to secure the seed through the winter.
- Four trees were planted in the area where the willows had previously been uprooted. Two maples, one honey locust and one linden.
- A new sugar maple tree was planted behind the 11th green to create a backdrop for approach shots.
- The landscape bed in the parking lot had to be rebuilt due to damaged caused by a semi-trailer.

2011 Weather: The high temperature for the month was 83 degrees and the low was 32 degrees. The average high for the month is 62 degrees and the average low is 42 degrees. Total precipitation was 2.1 inches against an average of 3.24 inches.

Marketing Notes:

- Email blast promoting fall rates and the “Hard Course Chili Open.”
- Social media website updates via Twitter and Facebook.
- Glencoe Golf Club website updates on the home page.
- CDGA Website banner promoting 2012 permanent tee-time membership.
- CDGA E-Blasts Advertisement promoting 2012 permanent tee-time membership.

Miscellaneous:

- The Mid American Junior Golf Tour held a competition at the Club. This organization manages events for elite junior golfers between 8 and 14 years old.
- The hard course/chili open had 68 participants. All of the pins were set in tough positions; the competition was followed by a chili lunch.
- The North Shore Cup, a tournament that has a team from Glencoe versus a team from Wilmette was held at the Club. Unfortunately the Cup was lost to Wilmette this year.....we hope to win the cup back next season!
- The regional IHSA conference tournament for girl’s golf was held at the Club.

Sincerely,

Stella Nanos
General Manager
Glencoe Golf Club

GLENCOE GOLF CLUB
MONTHLY FINANCIAL REPORT

October 2011

Glencoe Golf Club											
INCOME STATEMENT											
Summary of All Units											
For the Month Ending October 31, 2011											
	This Period	This Period	+/-	This Period	Year To Date	Year To Date	+/-	Year To Date	Year To Date	+/-	Annual
	Actual	Budget	Budget	Last Year	Actual	Budget	Budget	Last Year	Last Year	Last Year	Budget
REVENUE											
GREENS FEES	87,904	59,267	28,637	84,246	963,893	1,051,858	(87,965)	1,055,245	(91,352)	1,051,858	
LEASES	4,400	8,000	(3,600)	12,733	78,756	86,000	(7,244)	94,161	(15,405)	86,000	
MERCHANDISE	4,749	2,600	2,149	4,123	49,753	49,100	653	56,750	(6,997)	49,250	
OTHER	2,666	1,100	1,566	(2,904)	35,631	24,225	11,406	61,956	(26,325)	35,225	
OUTINGS	1,760	-	1,760	-	50,090	20,780	29,310	19,788	30,302	20,780	
POWER CARTS	21,113	12,000	9,113	20,885	202,980	223,000	(20,020)	234,739	(31,759)	223,000	
RANGE	3,650	2,500	1,150	3,974	41,902	41,000	902	39,413	2,489	41,000	
TOTAL	126,242	85,467	40,775	123,057	1,423,005	1,495,963	(72,958)	1,562,052	(139,047)	1,507,113	
EXPENSES											
C&G PAYROLL	39,375	42,569	(3,194)	45,695	305,870	375,814	(69,944)	356,565	(50,695)	494,042	
CHEM/FERTILIZER	1,196	5,000	(3,804)	5,013	65,453	67,000	(1,547)	75,715	(10,262)	70,000	
COGS	3,132	1,690	1,442	2,766	32,086	31,915	171	36,879	(4,793)	32,013	
COMMUNICATIONS	647	1,200	(553)	1,221	6,999	9,600	(2,601)	9,588	(2,589)	14,200	
CREDIT CARD FEES	2,243	2,034	209	2,034	21,629	23,623	(1,994)	23,625	(1,996)	24,200	
DEPRECIATION - EST.	-	-	-	-	-	-	-	-	-	52,000	
EQUIPMENT R&M	216	1,000	(784)	895	10,938	14,500	(3,562)	14,334	(3,396)	25,500	
GASOLINE	72	-	72	-	16,159	12,911	3,248	12,912	3,247	14,911	
LIABILITY INSURANCE	1,529	1,529	-	1,875	12,898	13,235	(337)	14,997	(2,099)	19,353	
MAINTENANCE SUPPLIES	974	2,910	(1,936)	516	20,645	24,232	(3,587)	16,080	4,565	28,432	
MANAGEMENT FEE	5,055	5,055	-	5,000	40,440	40,440	-	40,000	440	60,660	
MARKETING	1,729	2,500	(771)	1,876	19,172	21,100	(1,928)	16,022	3,150	26,000	
OTHER	2,723	3,035	(312)	4,887	37,202	44,116	(6,914)	48,447	(11,245)	52,290	
POWER CART LEASE	-	-	-	-	22,066	22,068	(2)	22,066	-	22,068	
RANGE	-	-	-	-	3,602	3,500	102	3,130	472	3,500	
SHOP PAYROLL	29,678	28,104	1,574	27,055	250,828	273,449	(22,621)	250,186	642	369,145	
UTILITIES	4,462	5,700	(1,238)	583	31,351	40,400	(9,049)	34,857	(3,506)	63,300	
WATER-SEWER-GARBAGE	8,300	8,291	9	11,224	25,022	27,413	(2,391)	55,628	(30,606)	35,524	
TOTAL	101,331	110,617	(9,286)	110,640	922,360	1,045,316	(122,956)	1,031,031	(108,671)	1,407,138	
OPERATING INCOME (LOSS)	24,911	(25,150)	500,645	12,417	500,645	450,647		531,021		99,975	
INTEREST	181	788	(607)	875	2,430	6,034	(3,604)	6,242	(3,812)	8,411	
SALE OF ASSETS	-	-	-	-	4,250	5,000	(750)	-	4,250	5,000	
INTEREST EXPENSE	-	-	-	-	-	-	-	-	-	(16,000)	
TOTAL	181	788	(607)	875	6,680	11,034	(4,354)	6,242	438	(2,589)	
CHANGE IN NET ASSETS	25,092	(24,362)		13,292	507,325	461,681		537,263		97,386	
DAYS OF OPERATION	29.00	31.00	(2.00)	31.00	191.00	228.00	(37.00)	218.00	(27.00)	238.00	
ROUNDS	3,167	2,271	896	3,000	29,631	30,542	(911)	32,160	(2,529)	29,411	
AVERAGE GF PER ROUND	27.76	26.10	1.66	28.08	32.53	34.44	(1.91)	32.81	(0.28)	35.76	

ROUNDS PLAYED

	CURRENT YEAR (2012)				CURRENT YEAR (2011)				CURRENT YEAR (2009)				CURRENT YEAR (2008)			
	Period	Ytd	Budget	Ytd	Period	Ytd	Budget	Ytd	Period	Ytd	Budget	Ytd	Period	Ytd	Budget	Ytd
March	163	163	205	205	305	305	145	145	340	340	105	105	23	23	345	345
April	1,188	1,351	1,316	1,521	2,368	2,673	1,262	1,407	1,218	1,558	1,192	1,297	1,276	1,299	1,155	1,500
May	3,277	4,628	4,094	5,615	4,199	6,872	4,132	5,539	4,282	5,840	4,064	5,361	3,774	5,073	4,174	5,674
June	5,197	9,825	5,439	11,054	5,266	12,138	5,372	10,911	4,823	10,663	5,700	11,061	5,543	10,616	5,821	11,495
July	5,895	15,720	6,655	17,709	6,568	18,706	6,475	17,386	6,727	17,390	6,385	17,446	6,403	17,019	6,333	17,828
August	6,195	21,915	6,007	23,716	6,154	24,860	6,001	23,387	6,234	23,624	6,066	23,512	6,253	23,272	6,013	23,841
September	4,549	26,464	4,555	28,271	4,300	29,160	4,238	27,625	5,332	28,956	3,812	27,324	3,909	27,181	4,004	27,845
October	3,167	29,631	2,271	30,542	3,000	32,160	1,786	29,411	1,811	30,767	1,690	29,014	2,520	29,701	1,395	29,240
November		29,631	70	30,612	894	33,054	-	29,411	1,204	31,971	-	29,014	689	30,390	-	29,240
December		29,631	-	30,612	-	33,054	-	29,411	28	31,999	-	29,014	-	30,390	-	29,240
January		29,631	-	30,612	-	33,054	-	29,411	-	31,999	-	29,014	-	30,390	-	29,240
February		29,631	-	30,612	-	33,054	-	29,411	-	31,999	-	29,014	-	30,390	-	29,240

DAYS OF OPERATION

	CURRENT YEAR (2012)				CURRENT YEAR (2011)				CURRENT YEAR (2009)				CURRENT YEAR (2008)			
	Period	Ytd	Budget	Ytd	Period	Ytd	Budget	Ytd	Period	Ytd	Budget	Ytd	Period	Ytd	Budget	Ytd
March	11	11	14	14	14	14	14	14	15	15	14	14	3	3	31	31
April	22	33	30	44	29	43	30	44	18	33	30	44	29	32	30	61
May	20	53	31	75	29	72	31	75	28	61	31	75	26	58	31	92
June	28	81	30	105	26	98	30	105	27	88	30	105	30	88	30	122
July	25	106	31	136	30	128	31	136	31	119	31	136	28	116	31	153
August	31	137	31	167	29	157	31	167	29	148	31	167	31	147	31	184
September	25.0	162	30	197	29.5	187	30	197	30	178	30	197	30	177	30	214
October	29	191	31	228	31	218	31	228	23	201	31	228	30	207	31	245
November	-	191	10	238	26	244	-	228	28	229	-	228	19	226	-	245
December	-	191	-	238	-	244	-	228	2	231	-	228	-	226	-	245
January	-	191	-	238	-	244	-	228	-	231	-	228	-	226	-	245
February	-	191	-	238	-	244	-	228	-	231	-	228	-	226	-	245

ROUNDS PER DAY OF BUDGETED OPERATION

	CURRENT YEAR (2009)			CURRENT YEAR (2009)			CURRENT YEAR (2009)			PRIOR YEAR (2008)		
	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Budget	Variance
March	12	15	-3	22	10	11	24	8	17	1	11	-10
April	40	44	-4	79	42	37	41	40	1	43	39	4
May	106	132	-26	135	133	2	138	131	7	122	135	-13
June	173	181	-8	176	179	-4	161	190	-29	185	194	-9
July	190	215	-25	212	209	3	217	206	11	207	204	2
August	200	194	6	199	194	5	201	196	5	202	194	8
September	152	152	0	143	141	2	178	127	51	130	133	-3
October	102	73	29	97	58	39	58	55	4	81	45	36
November	0	0	0	0	0	0	N/A	0	0	N/A	0	0
December	N/A	0	N/A	N/A	0	N/A	N/A	0	N/A	N/A	0	N/A
January	N/A	0	N/A	N/A	0	N/A	N/A	0	N/A	N/A	0	N/A
February	N/A	0	N/A	N/A	0	N/A	N/A	0	N/A	N/A	0	N/A

Source: Golf Records

Revenue Summary & Detail

Glencoe Golf Club
Monthly Revenue Activity Summary

activity key acct title	October 2011 Activity				Year-To-Date Activity (FY 2012)							
	This Period		\$ of Period		This Period		\$ of Period		YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
	Actual	Budget	Budget		Last Year	Last Year	Actual	Budget				
GREENS FEES	87,904	59,267	28,637	84,246	3,658	963,893	1,051,858	-87,965	1,055,245	-91,352	1,051,858	
INTEREST	181	788	-607	875	-694	2,430	6,034	-3,604	6,242	-3,812	8,411	
LEASES	4,400	8,000	-3,600	12,733	-8,333	78,756	86,000	-7,244	94,161	-15,405	86,000	
MERCHANDISE	4,749	2,600	2,149	4,123	626	49,753	49,100	653	56,750	-6,997	49,250	
OTHER	2,666	1,100	1,566	-2,904	5,570	35,631	24,225	11,406	61,956	-26,325	35,225	
OUTINGS	1,760	0	1,760	0	1,760	50,090	20,780	29,310	19,788	30,302	20,780	
POWER CARTS	21,113	12,000	9,113	20,885	228	202,980	223,000	-20,020	234,739	-31,759	223,000	
RANGE	3,650	2,500	1,150	3,974	-324	41,902	41,000	902	39,413	2,489	41,000	
SALE OF ASSETS	0	0	0	0	0	4,250	5,000	-750	0	4,250	5,000	

**Glencoe Golf Club
Monthly Revenue Activity Detail**

activity key acct title	October 2011 Activity				Year-To-Date Activity (FY 2012)					
	This Period		This Period		YTD		YTD Last		Annual Budget	
	Actual	Budget	Actual	Budget	Actual	Budget	Year	Year		
GREENS FEES										
60-166-600-32480 SENIOR MEMBERSHIPS	25	0	25	50	19,789	16,400	3,389	18,733	1,056	16,400
60-166-600-32482 JUNIOR MEMBERSHIPS	0	957	-957	0	2,000	10,000	-8,000	0	2,000	10,000
60-166-600-32485 GREEN FEES - WEEK DAYS	46,570	31,260	15,310	46,472	456,944	480,888	-23,944	535,318	-78,374	480,888
60-166-600-32490 GREEN FEES - WEEKENDS	41,309	27,050	14,259	37,724	306,244	355,570	-49,326	320,630	-14,386	355,570
60-166-600-32495 PERM TIMES & FEES	0	0	0	0	178,916	189,000	-10,084	180,564	-1,648	189,000
GREENS FEES	87,904	59,267	28,637	84,246	963,893	1,051,858	-87,965	1,055,245	-91,352	1,051,858
INTEREST										
60-166-600-32805 INTEREST ON INVESTMENTS	106	475	-369	477	731	3,530	-2,799	3,145	-2,414	4,655
60-166-600-32810 IMET EARNINGS	75	313	-238	398	1,699	2,504	-805	3,096	-1,398	3,756
INTEREST	181	788	-607	875	2,430	6,034	-3,604	6,242	-3,812	8,411
LEASES										
60-166-600-32920 FOOD SERVICE FEE	4,400	0	4,400	4,400	22,000	22,000	0	22,000	0	22,000
60-166-600-32925 FACILITY USE FEE	0	8,000	-8,000	8,333	56,756	64,000	-7,244	72,161	-15,405	64,000
LEASES	4,400	8,000	-3,600	12,733	78,756	86,000	-7,244	94,161	-15,405	86,000
MERCHANDISE										
60-166-600-32705 FOOD SALES	0	0	0	0	56	100	-44	65	-9	250
60-166-600-32710 GOLF BALLS	2,084	1,300	784	1,848	19,106	17,500	1,606	19,196	-89	17,500
60-166-600-32715 CLOTHING	273	350	-77	412	7,819	6,500	1,319	8,377	-557	6,500
60-166-600-32720 MERCHANDISE	2,391	950	1,441	1,884	22,695	25,000	-2,305	29,007	-6,312	25,000
60-166-600-32730 NON ALCH DRINK SALES	0	0	0	0	77	0	77	107	-30	0
MERCHANDISE	4,749	2,600	2,149	4,123	49,753	49,100	653	56,750	-6,997	49,250
OTHER										
60-166-600-32500 ANNUAL LOCKER RENTAL	0	0	0	0	400	300	100	300	100	300
60-166-600-32510 PULL CART RENTAL	1,539	1,000	539	1,452	14,884	15,000	-116	16,874	-1,990	15,000
60-166-600-32520 CDGA REVENUE	0	0	0	0	2,870	2,800	70	2,780	90	2,800
60-166-600-32525 LEAGUE FEES	0	0	0	0	3,600	3,300	300	4,140	-540	3,300
60-166-600-32530 RENTAL CLUBS	54	100	-46	234	2,187	2,325	-138	2,606	-419	2,325
60-166-600-32927 GOLF PRO LESSONS	245	0	245	49	1,421	500	921	5,762	-4,341	500
60-166-600-32930 GIFTS AND CONTRIBUTIONS	0	0	0	0	0	0	0	0	0	0

Glencoe Golf Club
Monthly Revenue Activity Detail

activity key acct title	October 2011 Activity				Year-To-Date Activity (FY 2012)				
	This Period		This Period		YTD		YTD Last		Annual Budget
	Actual	Budget	Actual	Budget	Actual	Budget	Year	Year	
		\$ of Period	\$ of Period	Last Year	Last Year	\$ of Last	\$ of Last	Year	
60-166-600-32945 IRMA REIMBURSEMENT	0	0	0	0	0	0	0	0	0
60-166-600-32960 MISC. REIMBURSEMENT	0	0	0	0	0	0	2,478	-2,478	11,000
60-166-600-32995 SUNDRY	828	0	828	-4,639	5,467	0	10,269	27,017	-16,748
60-166-600-35115 IRMA SURPLUS CREDIT	0	0	0	0	0	0	0	0	0
OTHER	2,666	1,100	1,566	-2,904	5,570	24,225	11,406	61,956	-26,325
OUTINGS									
60-166-600-32475 GOLF OUTING REVENUE	1,760	0	1,760	0	1,760	20,780	29,310	19,788	30,302
OUTINGS	1,760	0	1,760	0	1,760	20,780	29,310	19,788	30,302
POWER CARTS									
60-166-600-32505 ELECTRIC CART RENTAL	21,113	12,000	9,113	20,885	228	202,980	223,000	234,739	-31,759
POWER CARTS	21,113	12,000	9,113	20,885	228	202,980	223,000	234,739	-31,759
RANGE									
60-166-600-32515 PRACTICE RANGE REVENUES	3,650	2,500	1,150	3,974	-324	41,902	41,000	39,413	2,489
RANGE	3,650	2,500	1,150	3,974	-324	41,902	41,000	39,413	2,489
SALE OF ASSETS									
60-166-600-35110 SALE OF ASSETS	0	0	0	0	0	4,250	5,000	0	4,250
SALE OF ASSETS	0	0	0	0	0	4,250	5,000	0	4,250

11/10/2011

Revenue List

Expenditure Report
Summary Report by Type
Expenditure Detail

Glencoe Golf Club Monthly Expenditure Activity Summary

activity sub_1 key acct title	October 2011 Period Activity				Year-To-Date Activity (FY 2012)							
	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
C&G PAYROLL	39,375	42,569	-3,194	45,695	-6,321	305,870	375,814	-69,943	356,565	-50,694	494,042	
CAPITAL	13,064	7,500	5,564	18,160	-5,096	274,968	343,952	-68,984	265,109	9,859	363,952	
CHEM/FERTILIZER	1,196	5,000	-3,805	5,013	-3,817	65,453	67,000	-1,547	75,715	-10,262	70,000	
COGS	3,132	1,690	1,442	2,766	366	32,086	31,915	171	36,879	-4,793	32,013	
COMMUNICATIONS	647	1,200	-553	1,221	-574	6,999	9,600	-2,601	9,588	-2,588	14,200	
CREDIT CARD FEES	2,243	2,034	209	2,034	209	21,629	23,623	-1,994	23,625	-1,996	24,200	
DEPRECIATION	0	0	0	0	0	0	0	0	0	0	52,000	
EQUIPMENT R&M	216	1,000	-784	895	-679	10,938	14,500	-3,562	14,334	-3,397	25,500	
GASOLINE	72	0	72	0	72	16,159	12,911	3,248	12,912	3,247	14,911	
INTEREST EXPENSE	0	0	0	0	0	0	0	0	0	0	16,000	
LIABILITY INSURANCE	1,529	1,529	0	1,875	-345	12,898	13,235	-338	14,997	-2,100	19,353	
MAINTENANCE SUPPLIES	974	2,910	-1,936	516	458	20,645	24,232	-3,587	16,080	4,565	28,432	
MANAGEMENT FEE	5,055	5,055	0	5,000	55	40,440	40,440	0	40,000	440	60,660	
MARKETING	1,729	2,500	-771	1,876	-147	19,172	21,100	-1,928	16,022	3,150	26,000	
OTHER	2,723	3,035	-312	4,887	-2,163	37,202	44,116	-6,914	48,447	-11,244	52,290	
POWER CART LEASE	0	0	0	0	0	22,066	22,068	-2	22,066	0	22,068	
RANGE	0	0	0	0	0	3,602	3,500	102	3,130	472	3,500	
SHOP PAYROLL	29,678	28,104	1,574	27,055	2,624	250,828	273,449	-22,621	250,186	642	369,145	
UTILITIES	4,462	5,700	-1,238	583	3,879	31,351	40,400	-9,049	34,857	-3,506	63,300	

Glencoe Golf Club
Monthly Expenditure Activity Summary

activity sub_1 key acct	sub1_title title	October 2011 Period Activity			Year-To-Date Activity (FY 2012)							
		This Period	This Period	This Period	YTD	YTD	\$ of YTD	YTD Last	\$ of Last	Annual		
		Actual	Budget	\$ of Period	Actual	Budget	Budget	Year	Year	Budget		
	WATER-SEWER-GARBAGE	8,300	8,291	9	11,224	-2,924	25,022	27,413	-2,391	55,628	-30,606	35,524

Glencoe Golf Club Monthly Expenditure Activity Detail

October 2011 Period Activity

Year-To-Date Activity (FY 2012)

activity sub_1 sub1_title key acct title	October 2011 Period Activity			Year-To-Date Activity (FY 2012)					
	This Period Actual	This Period Budget	\$ of Period Last Year	This Period Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
<u>C&G PAYROLL</u>									
60-166-385-42120 SALARIES - RHS PAY	0	0	0	2,100	0	2,100	0	2,100	C
60-166-387-42110 SALARIES - REGULAR	12,039	14,818	-2,485	98,713	118,544	-19,831	116,787	-18,074	177,812
60-166-387-42120 SALARIES - RHS PAY	0	0	0	1,615	0	1,615	0	1,615	C
60-166-387-42210 SALARIES - TEMPORARY	11,213	17,168	-5,955	109,663	158,516	-48,853	141,338	-31,675	173,870
60-166-387-42310 OVERTIME	0	0	0	75	0	75	11	64	C
60-166-387-42610 EMPLOYEE BENEFITS	3,771	3,931	-160	30,208	31,447	-1,239	31,447	-1,239	47,170
60-166-387-46115 SOCIAL SECURITY ADMIN.	1,430	1,983	-554	12,821	17,178	-4,357	15,896	-3,076	21,804
60-166-387-46120 MEDICARE ONLY CONTRIB.	334	464	-129	2,998	4,017	-1,019	3,718	-719	5,099
60-166-387-46125 ILL MUNI. RET. FUND	2,971	3,075	-104	26,181	26,425	-244	26,602	-421	43,366
60-166-387-47110 UNEMPLOYMENT INSURANCE	7,616	1,130	6,486	21,497	19,687	1,810	20,765	732	24,920
C&G PAYROLL	39,375	42,569	-3,194	305,870	375,814	-69,943	356,565	-50,694	494,042
<u>CAPITAL</u>									
60-166-387-81105 SAND & SOIL	0	0	0	0	0	0	0	0	C
60-166-387-81120 BUILDING ALTERATIONS	0	0	-7,175	31,315	77,179	-45,864	21,584	9,731	77,179
60-166-387-81130 GOLF COURSE	3,999	7,500	-3,501	82,263	111,400	-29,137	114,645	-32,382	121,400
60-166-387-81135 FORESTRY & LANDSCAPING	0	0	0	0	0	0	0	0	10,000
60-166-387-82140 GOLF EQUIPMENT	0	0	0	88,663	96,163	-7,500	71,846	16,817	96,163
60-166-387-89105 CAPITAL SALARIES	8,421	0	8,421	67,559	50,000	17,559	52,981	14,577	50,000
60-166-387-89110 CAPITAL SOCIAL SEC.	522	0	522	4,189	3,100	1,089	3,285	904	3,100
60-166-387-89115 CAPITAL MEDICARE	122	0	122	980	725	255	768	211	725
60-166-387-89120 CAPITAL IMRF	0	0	0	0	5,385	-5,385	0	0	5,385
CAPITAL	13,064	7,500	5,564	274,968	343,952	-68,984	265,109	9,859	363,952
<u>CHEM/FERTILIZER</u>									
60-166-387-61240 CHEMICALS/SEED/FERTILIZER	1,196	5,000	-3,805	65,453	67,000	-1,547	75,715	-10,262	70,000
CHEM/FERTILIZER	1,196	5,000	-3,805	65,453	67,000	-1,547	75,715	-10,262	70,000
<u>COGS</u>									
60-166-386-63140 COGS-FOOD SUPPLIES	147	0	147	279	65	214	97	182	163
60-166-386-63150 COGS-NON-ALCH DRINKS	0	0	0	0	0	0	0	0	C
60-166-389-63105 COGS-GOLF BALLS	1,306	845	461	12,118	11,375	743	12,012	107	11,375
60-166-389-63120 COGS-CLOTHING	218	228	-10	5,414	4,225	1,189	5,500	-86	4,225

Glencoe Golf Club Monthly Expenditure Activity Detail

activity sub_1 key acct	sub1_title title	October 2011 Period Activity			Year-To-Date Activity (FY 2012)							
		This Period Actual	This Period Budget	\$ of Period Last Year	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
60-166-389-63135	COGS-MERCHANDISE	1,461	617	844	1,416	45	14,275	16,250	-1,975	19,271	-4,996	16,250
COGS		3,132	1,690	1,442	2,766	366	32,086	31,915	171	36,879	-4,793	32,013
COMMUNICATIONS												
60-166-385-52205	TELECOM/INTERNET SERV.	647	1,200	-553	1,221	-574	6,999	9,600	-2,601	9,588	-2,588	14,200
COMMUNICATIONS		647	1,200	-553	1,221	-574	6,999	9,600	-2,601	9,588	-2,588	14,200
CREDIT CARD FEES												
60-166-388-52195	CREDIT CARD FEES	2,243	2,034	209	2,034	209	21,629	23,623	-1,994	23,625	-1,996	24,200
CREDIT CARD FEES		2,243	2,034	209	2,034	209	21,629	23,623	-1,994	23,625	-1,996	24,200
DEPRECIATION												
60-166-385-95105	DEPRECIATION	0	0	0	0	0	0	0	0	0	0	52,000
DEPRECIATION		0	0	0	0	0	0	0	0	0	0	52,000
EQUIPMENT R&M												
60-166-387-51180	GENERAL EQUIPMENT R/M	216	1,000	-784	895	-679	8,268	11,000	-2,732	11,658	-3,389	22,000
60-166-387-51230	IRRIGATION SYSTEM R/M	0	0	0	0	0	2,669	3,500	-831	2,677	-7	3,500
EQUIPMENT R&M		216	1,000	-784	895	-679	10,938	14,500	-3,562	14,334	-3,397	25,500
GASOLINE												
60-166-387-61185	GASOLINE, OIL, GREASE	72	0	72	0	72	16,159	12,911	3,248	12,912	3,247	14,911
GASOLINE		72	0	72	0	72	16,159	12,911	3,248	12,912	3,247	14,911
INTEREST EXPENSE												
60-166-385-72120	BOOKED INT ON ADVANCE	0	0	0	0	0	0	0	0	0	0	16,000
INTEREST EXPENSE		0	0	0	0	0	0	0	0	0	0	16,000
LIABILITY INSURANCE												
60-166-385-56105	PUBLIC LIABILITY INSUR.	1,529	1,529	0	1,875	-345	12,235	12,235	0	14,997	-2,762	18,353
60-166-385-56110	INSURANCE DEDUCTIBLES	0	0	0	0	0	662	1,000	-338	0	662	1,000
LIABILITY INSURANCE		1,529	1,529	0	1,875	-345	12,898	13,235	-338	14,997	-2,100	19,353
MAINTENANCE SUPPLIES												
60-166-387-61155	SUPPLIES	153	0	153	0	153	153	0	153	446	-293	0

**Glencoe Golf Club
Monthly Expenditure Activity Detail**

Year-To-Date Activity (FY 2012)

October 2011 Period Activity

activity sub_1 sub1_title key acct title	October 2011 Period Activity			Year-To-Date Activity (FY 2012)							
	This Period Actual	This Period Budget	\$ of Period Last Year	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
60-166-387-61165 SUNDRY	0	0	0	0	0	0	0	0	0	0	C
60-166-387-61225 SEED & SOD	0	1,000	-1,000	0	0	1,081	3,000	-1,919	2,240	-1,159	3,000
60-166-387-61235 SAND/TOP DRESSING	0	0	0	0	0	1,526	4,500	-2,975	1,526	0	4,500
60-166-387-61245 MAINTENANCE SUPPLIES	441	1,300	-859	156	285	13,164	11,000	2,164	7,393	5,771	12,000
60-166-387-62135 SAFETY EQUIPMENT	0	0	0	39	-39	731	500	231	683	49	500
60-166-387-64105 UNIFORMS/WORK CLOTHING	381	610	-229	320	60	3,984	5,232	-1,248	3,758	227	5,432
60-166-387-65105 TOOL PURCHASE/REPAIR	0	0	0	0	0	6	0	6	35	-29	3,000
MAINTENANCE SUPPLIES	974	2,910	-1,936	516	458	20,645	24,232	-3,587	16,080	4,565	28,432
MANAGEMENT FEE											
60-166-385-53180 VOG MANAGEMENT SERVICES	5,055	5,055	0	5,000	55	40,440	40,440	0	40,000	440	60,660
MANAGEMENT FEE	5,055	5,055	0	5,000	55	40,440	40,440	0	40,000	440	60,660
MARKETING											
60-166-385-52215 MARKETING/ADVERTISING	1,729	2,500	-771	1,876	-147	19,172	21,100	-1,928	16,022	3,150	26,000
MARKETING	1,729	2,500	-771	1,876	-147	19,172	21,100	-1,928	16,022	3,150	26,000
OTHER											
60-166-385-52120 COMPUTER SOFTWARE MAINT	0	0	0	83	-83	1,600	1,250	350	1,500	100	1,250
60-166-385-52125 BANKING FEES	134	200	-66	0	134	838	1,925	-1,087	0	838	2,381
60-166-385-52200 POSTAGE	65	40	25	46	20	290	360	-70	367	-77	549
60-166-385-53115 AUDITING SERVICES	0	0	0	0	0	915	915	0	824	91	915
60-166-385-54125 LEGAL COUNSEL - OTHER	290	500	-210	171	119	522	2,000	-1,478	795	-273	2,000
60-166-385-55105 MEMBERSHIPS/DUES	0	0	0	0	0	0	690	-690	675	-675	690
60-166-385-55110 IN SERVICE TRAINING	0	0	0	0	0	414	310	104	0	414	835
60-166-385-61165 SUNDRY	731	50	681	49	682	5,469	475	4,994	4,545	924	475
60-166-385-61170 OFFICE SUPPLIES	0	0	0	0	0	0	0	0	0	0	C
60-166-385-62105 MISC COMPUTER EQUIPMENT	154	0	154	0	154	503	550	-47	0	503	550
60-166-385-93125 MISCELLANEOUS REFUNDS	0	0	0	1	-1	0	300	-300	1	-1	300
60-166-386-52110 LEASE OF EQUIPMENT	0	0	0	0	0	200	200	0	903	-703	200
60-166-386-52290 MISC CONTRACTUAL	166	274	-108	274	-108	1,974	2,000	-26	2,000	-26	2,110
60-166-386-55105 MEMBERSHIPS/DUES	0	0	0	0	0	0	0	0	0	0	C
60-166-386-61180 SHOP SUPPLIES	0	0	0	0	0	13	0	13	0	13	C
60-166-386-64105 UNIFORMS/WORK CLOTHING	0	0	0	0	0	0	0	0	1,264	-1,264	C

Glencoe Golf Club Monthly Expenditure Activity Detail

activity sub_1 sub1_title key acct title	October 2011 Period Activity				Year-To-Date Activity (FY 2012)							
	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
60-166-387-51105 BUILDING MAINTENANCE	0	0	0	99	99	-99	1,509	4,238	-2,729	4,908	-3,399	4,738
60-166-387-52110 LEASE OF EQUIPMENT	0	0	0	0	0	0	66	0	66	0	66	1,600
60-166-387-52160 CLEANING SERVICE	790	790	0	771	19	0	5,170	5,310	-140	5,171	-1	5,310
60-166-387-52180 FORESTRY AND LANDSCAPING	0	0	0	0	0	0	1,523	4,500	-2,977	3,328	-1,805	4,500
60-166-387-52185 ANIMAL CONTROL	0	1,181	-1,181	1,181	-1,181	66	7,465	8,276	-811	8,677	-1,212	9,456
60-166-387-52290 MISC CONTRACTUAL	66	0	66	0	0	0	1,014	1,600	-586	0	1,014	1,600
60-166-387-55105 MEMBERSHIPS/DUES	0	0	0	0	0	0	340	360	-20	320	20	540
60-166-387-55110 IN SERVICE TRAINING	0	0	0	0	0	0	525	0	525	15	510	3,000
60-166-388-55105 MEMBERSHIPS/DUES	0	0	0	0	0	0	675	690	-15	0	675	690
60-166-388-55110 IN SERVICE TRAINING	0	0	0	0	0	0	16	0	16	92	-76	0
60-166-388-61145 SCORE CARDS	0	0	0	0	0	0	839	1,500	-661	1,540	-701	1,500
60-166-388-61155 SUPPLIES	328	0	328	0	328	0	2,401	2,167	234	2,166	235	2,601
60-166-388-61180 SHOP SUPPLIES	0	0	0	0	0	0	0	0	0	0	0	0
60-166-388-61255 RENTAL GOLF CLUB SETS	0	0	0	0	0	0	0	400	-400	637	-637	400
60-166-389-52150 CDGA SERVICES	0	0	0	2,180	-2,180	0	1,960	2,300	-340	2,180	-220	2,300
60-166-389-61120 PERSONAL USE SUPPLIES	0	0	0	33	-33	0	84	0	84	6,442	-6,359	0
60-166-389-64105 UNIFORMS/WORK CLOTHING	0	0	0	0	0	0	879	1,800	-921	97	782	1,800
OTHER	2,723	3,035	-312	4,887	-2,163	0	37,202	44,116	-6,914	48,447	-11,244	52,290
POWER CART LEASE	0	0	0	0	0	0	22,066	22,068	-2	22,066	0	22,068
POWER CART LEASE	0	0	0	0	0	0	22,066	22,068	-2	22,066	0	22,068
RANGE	0	0	0	0	0	0	244	200	44	0	244	200
60-166-388-61160 MISC. RANGE SUPPLIES	0	0	0	0	0	0	0	0	0	0	0	0
60-166-388-61250 RANGE BALLS	0	0	0	0	0	0	3,358	3,300	58	3,130	228	3,300
RANGE	0	0	0	0	0	0	3,602	3,500	102	3,130	472	3,500
SHOP PAYROLL	9,807	9,490	317	9,490	317	0	78,567	76,045	2,522	76,008	2,559	114,030
60-166-385-42110 SALARIES - REGULAR	1,734	1,720	14	1,795	-61	0	13,993	13,760	233	13,633	360	20,800
60-166-385-42610 EMPLOYEE BENEFITS	604	588	15	597	7	0	4,836	4,715	121	4,764	72	6,631
60-166-385-46115 SOCIAL SECURITY ADMIN.	141	138	4	140	2	0	1,131	1,103	28	1,114	17	1,653
60-166-385-46120 MEDICARE ONLY CONTRIB.	992	1,022	-30	891	101	0	7,951	8,190	-239	6,897	1,054	12,281

**Glencoe Golf Club
Monthly Expenditure Activity Detail**

activity sub_1 sub1_title key acct title	October 2011 Period Activity				Year-To-Date Activity (FY 2012)							
	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
60-166-388-42110 SALARIES - REGULAR	6,751	6,667	84	3,836	2,914	54,062	53,336	726	32,099	21,963	80,004	
60-166-388-42120 SALARIES - RHS PAY	0	0	0	0	0	0	0	0	0	0	0	
60-166-388-42210 SALARIES - TEMPORARY	5,756	3,825	1,931	7,303	-1,547	58,873	75,627	-16,754	88,369	-29,495	75,627	
60-166-388-42310 OVERTIME	0	0	0	0	0	133	0	133	0	133	0	
60-166-388-42610 EMPLOYEE BENEFITS	2,295	3,133	-838	1,571	724	17,284	25,064	-7,780	12,565	4,719	37,596	
60-166-388-46115 SOCIAL SECURITY ADMIN.	747	651	96	674	73	6,818	7,996	-1,178	7,585	-767	9,649	
60-166-388-46120 MEDICARE ONLY CONTRIB.	175	152	23	158	17	1,595	1,870	-275	1,774	-179	2,257	
60-166-388-46125 ILL MUNI. RET. FUND	677	718	-41	600	77	5,584	5,744	-160	5,376	208	8,616	
SHOP PAYROLL	29,678	28,104	1,574	27,055	2,624	250,828	273,449	-22,621	250,186	642	369,145	
UTILITIES												
60-166-387-52270 ELECTRICAL - LIGHT/AC	3,816	4,200	-384	0	3,816	27,142	27,100	42	25,184	1,958	38,500	
60-166-387-52275 NATURAL GAS	646	1,500	-854	583	63	4,209	13,300	-9,091	9,673	-5,463	24,800	
UTILITIES	4,462	5,700	-1,238	583	3,879	31,351	40,400	-9,049	34,857	-3,506	63,300	
WATER-SEWER-GARBAGE												
60-166-387-52255 WATER AND SEWER SERVICE	8,111	8,111	0	11,224	-3,113	23,989	26,333	-2,344	54,672	-30,684	34,444	
60-166-387-52260 GARBAGE SERVICE	189	180	9	0	189	1,034	1,080	-46	956	78	1,080	
WATER-SEWER-GARBAGE	8,300	8,291	9	11,224	-2,924	25,022	27,413	-2,391	55,628	-30,606	35,524	

Balance Sheet Detail
Deferred Revenue
 Cash Balance
Due to VOG Report

Deferred Revenue

Glencoe Golf Club

For Period Ending 10/31/2011

Acct No	Description	Balance
60-166-600-24105	RAIN CHECKS OUTSTANDING	15,880.72
60-166-600-24110	GIFT CERTS OUTSTANDING	5,662.00
	Total Def. Rev.	<u>21,542.72</u>

Cash Report Glencoe Golf Club

For Period Ending 10/31/2011

Acct No	Description	Balance
Balance Sheet		
60-166-600-11111	CASH - NSCB	807,166.50
60-166-600-11190	IMET	204,698.42
60-166-600-11210	PETTY CASH	600.00
Total		1,012,464.92

Due To VOG Report Glencoe Golf Club

For Period Ending 10/31/2011

Acct No	Description	Balance
60-166-600-22190	GOLF MGMT FEE PAYABLE	421,345.00
60-166-600-25105	INT PAYABLE ON ADVANCE	215,371.04
60-166-600-25115	DUE TO GENERAL FUND	960,006.11
	Total	<u>1,596,722.15</u>

Friends of the Glencoe Golf Club

Monthly Report
Cash Balance

Monthly Report - Friends Glencoe Golf Club

For Period Ending 10/31/2011

Acct No.	Description	FY Mo. Bud.	PY Mo.	FY YTD	FY YTD Bud.	PY YTD	FY Bud.
Operating Revenue							
65-170-395-32935	FRIENDS MEMBERSHIPS	0.00	0.00	500.00	0.00	2,389.25	0.00
65-170-395-32940	SPECIAL EVENTS	0.00	0.00	0.00	0.00	1,171.00	0.00
	Total Other Revenue	0.00	0.00	500.00	0.00	3,560.25	0.00
	Total Operating Revenue	0.00	0.00	500.00	0.00	3,560.25	0.00
Operating Expenses							
65-170-395-52195	CREDIT CARD FEES	0.00	0.00	0.00	0.00	42.00	0.00
65-170-395-52215	MARKETING/ADVERTISING	0.00	0.00	216.02	0.00	0.00	0.00
	Total Service Fees	0.00	0.00	216.02	0.00	42.00	0.00
	Total Professional Services	0.00	0.00	0.00	0.00	0.00	0.00
65-170-395-58100	EVENT EXPENSE	0.00	0.00	0.00	0.00	952.41	0.00
	Total Event Expense	0.00	0.00	0.00	0.00	952.41	0.00
	Total Service Expense	0.00	0.00	216.02	0.00	994.41	0.00
	Total Supplies	0.00	0.00	0.00	0.00	0.00	0.00
	Total Equipment	0.00	0.00	0.00	0.00	0.00	0.00

Acct No.	Description	FY Mo.	FY Mo. Bud.	PY Mo.	FY YTD	FY YTD Bud.	PY YTD	FY Bud.
	Total Commodities	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Total Operating Expense	0.00	0.00	0.00	216.02	0.00	994.41	0.00
	Operating Excess (Deficit)	0.00	0.00	0.00	283.98	0.00	2,565.84	0.00
65-170-395-32805	INTEREST ON INVESTMENTS	0.92	0.00	7.73	9.40	0.00	34.94	0.00
	Total Nonoperating Revenue	0.92	0.00	7.73	9.40	0.00	34.94	0.00
	Total Interest Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Total Nonoperating Activity	0.92	0.00	7.73	9.40	0.00	34.94	0.00
	Total Excess (Deficit)	0.92	0.00	7.73	293.38	0.00	2,600.78	0.00
	Total Capital	0.00	0.00	0.00	0.00	0.00	0.00	0.00

Cash Report - Friends

Glencoe Golf Club

For Period Ending 10/31/2011

Acct No	Description	Balance
65-170-395-11111	CASH - NSCB	7,153.67
	Total	<u>7,153.67</u>